



**Client Information**

|   |   |                              |                   |              |            |
|---|---|------------------------------|-------------------|--------------|------------|
| First Name:   |   | Middle:                      |                   | Last Name:   |            |
| DOB:  | Male <input type="checkbox"/> Female <input type="checkbox"/> | Driver's Lic. #:             |                   | SS#:         |            |
| Phone#:   | E-mail:   |                              |                   |              |            |
| Address:  |   | City:                        | State:            | ZIP:         |            |
| Country of Birth:   |   | State of Birth:              | Years at Address: |              |            |
| US Citizen: Yes <input type="checkbox"/> No <input type="checkbox"/>  |   | Employer:                    |                   | Occupation:  |            |
| Best Time to Contact Client: Morning <input type="checkbox"/> Evening <input type="checkbox"/> Afternoon <input type="checkbox"/> |   |                              | Income:           | Assets:      |            |
| Bankruptcy: Yes <input type="checkbox"/> No <input type="checkbox"/>  |   | If yes, when and discharged? |                   | Liabilities: | Net Worth: |

**Beneficiary Information**

|                |         |               |          |  |  |
|----------------|---------|---------------|----------|--|--|
| First Name:    |         | Middle:       |          | Last Name:   |  |
| SSN or Tax ID: | D.O.B.: | Relationship: | Amount%: | Primary <input type="checkbox"/> Contingent <input type="checkbox"/> |  |

**Beneficiary Information (If Applicable)**

|                |         |               |          |  |  |
|----------------|---------|---------------|----------|--|--|
| First Name:    |         | Middle:       |          | Last Name:   |  |
| SSN or Tax ID: | D.O.B.: | Relationship: | Amount%: | Primary <input type="checkbox"/> Contingent <input type="checkbox"/> |  |

**Underwriting Questions**

|   |         |   |  |  |  |
|---|---------|---|--|--|--|
| Height:   | Weight: | Member of the Armed Forces? Yes <input type="checkbox"/> No <input type="checkbox"/> Past Member <input type="checkbox"/> |  |  |  |
| Have you ever used tobacco? Yes <input type="checkbox"/> No <input type="checkbox"/> <i>If Yes, Date last used and type of tobacco:</i> |         |   |  |  |  |
| Do you have a history of alcohol or substance (drug) abuse?   |         |   |  |  | Yes <input type="checkbox"/> No <input type="checkbox"/> |
| Have you had any DUIs or reckless driving in the past 10 years?   |         |   |  |  | Yes <input type="checkbox"/> No <input type="checkbox"/> |
| Have you had more than two moving motor vehicle violations in the past 3 years?   |         |   |  |  | Yes <input type="checkbox"/> No <input type="checkbox"/> |
| Has either parent or sibling had a history or passed away of cardiovascular disease, diabetes, or cancer prior to age 60?               |         |   |  |  | Yes <input type="checkbox"/> No <input type="checkbox"/> |
| Have you had a life, health or disability insurance policy rated or declined?   |         |   |  |  | Yes <input type="checkbox"/> No <input type="checkbox"/> |
| Do you currently or plan to scuba dive, skydive, mountain climbing, pilot or any extreme sports?  |         |   |  |  | Yes <input type="checkbox"/> No <input type="checkbox"/> |
| Has insurance been declined, postponed, and offered other than applied for in the last year?  |         |   |  |  | Yes <input type="checkbox"/> No <input type="checkbox"/> |
| Are you currently applying, or have you applied for life insurance within the last year?  |         |   |  |  | Yes <input type="checkbox"/> No <input type="checkbox"/> |
| Do you reside or travel or plan to travel outside the U.S or Canada?  |         |   |  |  | Yes <input type="checkbox"/> No <input type="checkbox"/> |
| If age 50 or greater, do you have a primary care physician and evidence of routine physicals?   |         |   |  |  | Yes <input type="checkbox"/> No <input type="checkbox"/> |
| <i>If "Yes" answer given, please provide details:</i>   |         |   |  |  |  |

**Exiting Policy Information**

|  |                    |  |                   |  |  |
|--|--------------------|--|-------------------|--|--|
| Do you have any existing life insurance or Annuities? Yes <input type="checkbox"/> No <input type="checkbox"/> |                    | Are you replacing your existing Life Insurance? Yes <input type="checkbox"/> No <input type="checkbox"/> |                   |  |  |
| <u>Carrier Name</u>  | <u>Face Amount</u> | <u>Replacement?</u>  | <u>Yr. Issued</u> |  |  |
|  |                    | Yes <input type="checkbox"/> No <input type="checkbox"/>   |                   |  |  |
|  |                    | Yes <input type="checkbox"/> No <input type="checkbox"/>   |                   |  |  |

**Ownership Information (If Different Than Proposed Insured)**

|                |  |               |  |            |  |
|----------------|--|---------------|--|------------|--|
| First Name:    |  | Middle:       |  | Last Name: |  |
| SSN or Tax ID: |  | Relationship: |  | D.O.B.:    |  |

**Proposed Policy Information**

|   |   |  |                       |  |  |
|---|---|--|-----------------------|--|--|
| <input type="checkbox"/> AIG <input type="checkbox"/> Banner <input type="checkbox"/> Cincinnati <input type="checkbox"/> Lincoln <input type="checkbox"/> Pacific Life <input type="checkbox"/> Principal <input type="checkbox"/> Protective <input type="checkbox"/> Prudential <input type="checkbox"/> Omaha <input type="checkbox"/> SBLI <input type="checkbox"/> William Penn |   |  |                       |  |  |
| Plan Name:  |   | Premium:   |                       | Face Amount:   |  |
| Class Quoted:   |   |  |                       |  |  |
| Temporary Insurance? Yes <input type="checkbox"/> No <input type="checkbox"/>   |   | Save Age: Yes <input type="checkbox"/> No <input type="checkbox"/> |                       | <input type="checkbox"/> Annual <input type="checkbox"/> Semi-Annual <input type="checkbox"/> Quarterly <input type="checkbox"/> Monthly |  |
| State of Sale:  | Any Pending Insurance? Yes <input type="checkbox"/> No <input type="checkbox"/> |  | Purpose of Insurance: |  |  |
| <input type="checkbox"/> Waiver of Premium <input type="checkbox"/> Accidental Death Benefit <input type="checkbox"/> Accelerated Benefit Rider <input type="checkbox"/> Return of Premium <input type="checkbox"/> Child Rider   |   |  |                       |  |  |



**Producer Information**

|   |  |   |
|---|--|---|
| <b>First Name:</b>  | <b>Middle:</b>   | <b>Last:</b>  |
| <b>SSN:</b>   | <b>Email:</b>  | <b>Phone:</b>   |
| <b>Did you see the client during the sale?</b><br>Yes <input type="checkbox"/> No <input type="checkbox"/>  | <b>Are you related to the proposed insured?</b> Yes <input type="checkbox"/> No <input type="checkbox"/><br>If Yes, How? | <b>Are you delivering the policy face to face?</b> Yes <input type="checkbox"/> No <input type="checkbox"/> |
| <b>Knowledge of proposed insured:</b> Self <input type="checkbox"/> Known well for _____years? Know Slightly <input type="checkbox"/> Met Very Recently <input type="checkbox"/> Other: |  |   |

**Second Producer Information**

|                                 |               |                           |
|---------------------------------|---------------|---------------------------|
| <b>First Name:</b>              | <b>Last:</b>  | <b>Commission Split %</b> |
| <b>SSN:</b>                     | <b>Email:</b> | <b>Phone:</b>             |
| <b>Any Processing Details ?</b> |               |                           |